

Volume 3, Issue 2



OFFICE OF EQUAL BUSINESS OPPORTUNITY

# The Enterprise

						_				
n	c	a	_	+	h	is	- 14	-	 ^	٠

isaster Assistance	
--------------------	--

#### EBO Advisory Member Courtney Newell

# Palm Beach County Housing and Economic Sustainability Department

S/MBE Spotlight
Asset Builders LLC d/b/a
Messam Construction

Super	Smal	l Bus	inesses
-------	------	-------	---------

Become	Pre-Qualified!!	10
--------	-----------------	----

### Palm Beach County Library System's Business Resources

#### Certified and Recertified SBEs

Emerging S/M/W	/BE
Prittoni M Dociar	Inc

#### Feed Your Mind Series 31

OEBO Team Member				
Antonia Smith				
Outreach & Public				
Information Coordinator				

Greetings,

2

5

6

8

9

11

12

31

32

The Office of Equal Business Opportunity (OEBO) is concerned about the health and wellbeing of our small business owners, their families, as well as the health of your businesses.

We are certain that businesses in our community are taking important steps to ensure the safety of your families, workforce and our community, and we want to help you communicate those safeguards in a compelling way as it relates to the coronavirus (COVID-19).

The OEBO has compiled pertinent resources for our local small businesses on the following pages, and we invite you to take a moment to click on the "COVID-19" banner located on the home page of our website <a href="http://discover.pbcgov.org/oebo">http://discover.pbcgov.org/oebo</a> for updates. There you will find information on OEBO operations, key information for businesses from our state and local government, small business loans and more.

We are here to address any questions that you may have and ask that you contact us via email at <a href="mailto:oebo@pbcgov.org">oebo@pbcgov.org</a> or by telephone at 561-616-6840.

Thank you for being proactive in addressing the impacts of COVID-19. We are strong and resilient and we will get through this together! Stay safe and healthy.

All the best,

John David Johnson

Tonya Davis Johnson, Director Palm Beach County Office of Equal Business Opportunity



Page 2 The Enterprise

# THE FACTS



# Coronavirus Aid, Relief, and Economic Security Act (CARES)

The SBA will oversee the Paycheck Protection Program, which will distribute \$350 billion in 100% federally guaranteed loans to small businesses. These loans can be partially forgiven if the companies maintain their payrolls during the crisis or restore it afterwards.

#### Who's Eligible:

- ► Company or 501(c)(3) with 500 or fewer employees.
- A sole proprietor or independent contractor.
- Anyone self-employed in a trade or business.
- ▶ A tribal business meeting SBA standard size.
- ► 501(c)(19) Veterans Organizations SBA standard size.

Loans can be up to 2.5 times the borrower's average monthly payroll costs, not to exceed \$10M.

#### **Included payroll costs:**

For employers: salary, wages, tips, payment for vacation/parental/family/sick leave, allowance for separation or dismissal, required group healthcare, insurance premiums, retirement benefits, taxes assessed on employee compensation.

For sole proprietors, independent contractors, and self-employed: wage, compensation, income, net savings from self-employment not to exceed \$100,000.

#### **Excluded payroll costs:**

Individual salary more than \$100,000, payroll · railroad retirement · income taxes, employee living outside the U.S., qualified sick or family leave wages for a credit allowed under Families First Coronavirus Response Act section 7001, 7003.

For more information, call (202) 224-5175.

https://home.treasury.gov/system/files/136/PPP%20--%20Overview.pdf

### **FAQs**

## **Paycheck Protection Program (PPP)**

#### What will lenders be looking for?

Businesses should have been in business before February 15, 2020. The loan request must be necessary. The loan will be used to retain employees, maintain payroll, or make mortgage or utilities payments. The borrower may not have duplicate applications or have already applied a loan for the same purposes and amount. Sole proprietors, independent contractors, and self-employed individuals must have documents such as Forms 1099-MISC, payroll tax filings, etc.

# Where can I apply for the Paycheck Protection Program?

You can apply at any lending institution approved through the U.S. SBA lending program. You can find an approved lender through the Lender Match Tool, <a href="https://www.sba.gov/funding-programs/loans/paycheck-protection-program">https://www.sba.gov/funding-programs/loans/paycheck-protection-program</a>, or the Women's Business Center, 866-353-3790 or 561-265-3790.

# I am an independent contractor, am I eligible?

Yes. Independent contractors, sole proprietors, gig economy workers, and self-employed individuals are all eligible.

#### How much can I borrow?

Any small business can borrow 250% of their average monthly payroll expenses and any additional amounts to pay debt obligations.

# How can I use the money for the loan to be forgiven?

The amount of the principal that can be forgiven is equal to the sum if expenses for payroll (up to \$100,000), existing interest payments on mortgages, rent, leases, and utilities.

#### When is the loan forgiven?

The loan is forgiven at the end of the 8-week period after you take it out.

# What is the period covered by the loan?

The period during which expenses can be forgiven is February 15, 2020–June 30, 2020.

# Am I responsible for the interest on the forgiven loan amount?

No. If the full principal of the loan is forgiven, you are not responsible for the interest accrued in the 8-week period.

# What are the interest rate and terms for the loan amount that is not forgiven?

The terms of the loan differ on a case-bycase basis. The maximum terms of the loan feature a 10-year term with interest capped at 4% and a 100% loan guarantee by the SBA. However, the Treasury has set the interest rate at 0.5%.

# I took out a bridge loan with the state—can I still apply?

Yes.

### When is the deadline to apply?

The deadline to apply for the PPP is **June 30, 2020**.



# FACTS

#### **SBA Loans**

- Long-term loan
- May borrow up to \$2M
- Available to businesses; must be for profit
- Interest rate: 2.75%-3.75%
- The term of the loan is 30 years
- Can repay the Small Business Emergency Bridge Loan

#### Criteria for eligibility includes:

- ▶ Proof of ability to repay
- Must be physically located in the disaster area · Must have suffered economic injury
- Must be an independently owned and operated business
- ▶ Cannot have credit elsewhere

#### **Required documents include:**

- ▶ SBA Loan Application
- ► Tax Information Authorization Form (IRS Form 4506T)
- ► Federal Income Tax Return (most recent)
- ▶ Schedule of Liabilities (SBA Form 2202)
- Personal Financial Statement (SBA Form 413)
- ▶ Current P&L Statement

To apply, click here:

https://disasterloan.sba.gov/applyfor-disaster-loan/index.html

## Florida Emergency Bridge Loans

- Short-term loan
- Award amount is \$50,000.
- The loan is interest free for the one-year loan term; the interest rate on the balance is 12%.
- Fast tracked loans, Express Bridge Loan, of \$25,000 are available to individuals with a 680+ FICO score.
- Applicant(s) must have 51% ownership in the business.
- Only one loan per business is allowed.
   If an individual owns more than one business, an application can be made for each business. A business with multiple locations is considered one business.
- The business must be located in Florida, established and operating.
- The business may be non-profit.
- There must be 2-100 employees.

#### **Required documents are:**

- 2 years Business Tax Receipts
- ▶ Employer Statement
- Personal Income Tax Statement for each owner
- ► Letters of Explanation, if necessary (e.g., low credit score)
- ▶ Interim Financial Statement

To apply, click here: <a href="https://www.sba.gov/funding-programs/disaster-assistance">https://www.sba.gov/funding-programs/disaster-assistance</a>

Deadline to apply is May 8, 2020.

## **Enterprise Florida**

Enterprise Florida administers the Florida Micro Finance Guarantee Loan Program. To apply, small businesses can go to the following financial institutions:

- Miami Bayside Foundation
- Ameris Bank
- First Citrus Bank
- Seacoast National Bank
- Neighborhood Lending Partners of FL
- Harbor Community Bank
- United Bank
- Citizens Bank & Trust
- CenterState Bank
- First Commerce Credit Union

#### To be eligible, a business:

- ▶ Must be located in Florida.
- ▶ Must have 25 or less employees.
- ► Have annual gross revenue of \$1.5M or less for the past 2 years.
- May not be engaged in pyramid sales, activities prohibited by law, engaged in gambling enterprises.
- May earn less than 33% of its annual net revenue from lottery sales.
- Does not earn more than half of its annual net revenue from lending.

#### (407) 956-5613

https://www.enterpriseflorida.com/ small-business/microfinance-guaranteeprogram/

### **DHES Micro Loan**

The Palm Beach County Department of Housing and Economic Sustainability offers micro loans to small, local businesses.

- Must be a for-profit business
- Loans up to \$10,000
- Interest rate is fixed at 5%
- Terms of the loan: 5-7 years
- Collateral required

- Personal guarantees from persons with 20% ownership
- \$100 application fee;2% closing cost

(561) 233-3600

http://discover.pbcgov.org/HES/ Pages/default.aspx

#### **BBIF**

The Black Business Investment Fund provides loans to any businesses registered and operating in Florida. Owner must be a U.S. citizen and able to show proof of ability to repay.

- Loan Amount \$5,000-\$250,000
- Terms: Short-term 1–7 years
   Long-term 25 years
- Processing period 4-6 weeks

Contact: Danielle St. Luce (305) 570-2681 https://bbifflorida.com/ Page 4 The Enterprise

## FACTS

#### **BBIC**

The BBIC is a not-for-profit organization formed by the financial and business community. The BBIC's main objectives are to ensure that Black businesses have the opportunity to obtain financing and other resources to compete in the market place, and to foster increased employment and social stability within the Black community.

The services to qualified businesses owned by Black citizens include business loan guarantees, bonding, equity capital, and assistance to Blacks who cannot obtain financing through other conventional sources.

Loans begin at \$10,000 with an interest rate determined by the bank. The terms of these loans vary depending on the type of loan.

(561) 845-8055 http://discover.pbcgov.org/HES/Pages/ BBIC.aspx

# FAMU Federal Credit Union Micro Loan

FAMU Federal Credit Union has partnered with the Florida Department of Economic Opportunity to administer the Black Business Loan Program. This program provides lending opportunities and technical assistance throughout Florida.

- Short-term loans: 3–5 years
- -\$10,000-\$100,000
- Interest rate is 3%

For more information, contact:

ReAndra Hall (850) 300-7281

https://famufcu.com/black-business-loans/



Palm Beach County Board of County Commissioners

## **First Union Lending**

- Small business loans ranging from \$10,000-\$10,000,000.
- Short term, mid-term and long-term loans available. Interest rates vary.
- Underwriters will review the file to determine which one of the loan options are available.

For details, visit: https://firstunionlending.com/ application-process-1/ [firstunionlending.com]

# **Broward County**Office of Economic and Small Business

The Broward County Office of Economic and Small Business Development is providing technical support and assistance in the Bridge Loans and SBA Loans application process to local small businesses.

For details, contact:
Steve Tinsley (954) 357-6400
https://www.broward.org/EconDev/
Pages/default.aspx

## **Our Micro Lending**

Our Micro Lending provides loans to small business in Palm Beach County, Broward County, and Dade County.

Loan amount and terms depends on the company's cash flow. Must report cash flow for one year.

FICO is not a factor in the loan decision.

For more information, contact:

Omar Alireza (305) 854-8113

https://www.ourmicrolending.com/
about-us/

#### RERF

The National Restaurant Association Education Foundation Employee Relief Fund is providing food service workers with \$500 grants to pay for living expenses.

To apply, go to: https://rerf.us/ or call (800) 424-5156.

### **Contact Information**

Palm Beach County Office of Equal Business Opportunity
Antonia Smith | (561) 616-6840
asmith5@pbcgov.org
http://discover.pbcgov.org/oebo/Pages/default.aspx

Small Business Development Center Sandra Marín | (561) 762-5235 http://www.fau.edu/sbdc/

**Department of Housing and Economic Sustainability** 

Meri Weymer | (561) 233-3675 mweymer@pbcgov.org http://discover.pbcgov.org/HES/Pages/default.aspx

# Meet Courtney Newell, Crowned Marketing & Communications Equal Business Opportunity Advisory Committee Member, Seat 14



Courtney McKenzie Newell is the founder & CEO of Crowned Marketing & Communications, an award-winning creative agency specializing in web design, digital marketing, public relations and signature events. She founded the company with \$500 she won from being crowned Miss Palm Beach County

2011. She and her team of marketing and public relations experts work with Fortune 100 companies, government agencies and small to mid-sized businesses to create, promote and develop multimedia-marketing and public relations strategies that enhance their products, services and profile in millennial and multicultural markets.

Crowned Marketing & Communications services include:

Public Relations
Graphic & Web Design
Digital Marketing
Advertising
Event Activation

**Corporate Communications** 

Courtney is the author of *FutureProof: The Blueprint for Building a Brand GenZ & Millennials Love* and a Keynote speaker and communications expert who has been featured on the *Today Show, Good Morning America, Huffington Post*, HLN and over 130 media outlets in over 100 countries. She is the creator of the top-ranked business podcast, Entrepreneur 2.0. Courtney is a graduate of Florida International University and received business certificates from Tuck College of Business at Dartmouth College and Kellogg College of Business at Northwestern University.

Courtney has served on the Equal Business Opportunity Advisory Committee since 2017, representing the Black Chamber of Commerce. She is committed to helping small businesses scale and reach more customers and continues to serve Palm Beach County's small businesses as a mentor through her free trainings, seminars, podcast and weekly newsletter, *FutureProof Your Business*.

Page 6 The Enterprise

# Palm Beach County Housing and Economic Sustainability Department

Small business is BIG business in Palm Beach County. In Palm Beach County, over 80% of businesses have less than 10 employees, and 90% have less than 20 employees. The Palm Beach County Business Loan Program is designed with these small businesses in mind. Administered by the Business Investments section within the Palm Beach County Department of Housing and Economic Sustainability (DHES), the Program provides long-term loans with low interest rates to small businesses looking to grow in Palm Beach County. Often, these businesses have difficulty accessing conventional financing, so DHES partners with community-based banks and Small Business Administration Certified Development Companies (CDCs) to leverage funding and diversify risk. These partnerships also lower the amount of equity investment required by borrowers.

To date, the County's Business Loan Program has contributed financing to Palm Beach County-based small business projects totaling more than \$100 million. In total, 46 small business owners have borrowed more than \$27.2 million through the County's Business Loan Program to support business needs including acquisition of machinery and equipment, working capital, and construction costs. Funding for these loans comes from federal agencies, including the U.S. Department of Housing and Urban Development, the United States Department of Agriculture, the Environmental Protection Agency, and the Department of Energy. Job creation is a program requirement. In general, a borrower must create one new job for every \$35,000 borrowed, and at least 51% of new jobs must be filled by individuals who have low to moderate income levels at the time of hire. Loan Program borrowers have created 1,961 new jobs to date.

As the Business Loan Program is not designed to serve as the primary source of funding, leverage is critical. Program loans are leveraged by more than \$73.7 million in other funding, including \$40.4 million from commercial lenders, \$9.24 million from CDCs, and \$20.88 million in borrower's equity. In fact, every \$1 loan through the County's Loan Program is leveraged by \$2.71 from other funding sources.

The Palm Beach County Business Loan Program addresses the complex financing needs of Palm Beach County's small businesses. With Loan Program support, these businesses: create new jobs as they expand in Palm Beach County; access additional funding from traditional lenders; diversify and strengthen the local economy and tax base; and generally contribute to an increased quality of life in Palm Beach County.

In addition to the Business Loan Program, DHES offers Economic Development Incentives (EDI) to larger scale businesses that fall under Qualified Target Industry. The County's target industries are manufacturing, life sciences, aerospace, and technology. EDIs are provided to the business either in form of cash or in a form of an ad valorem tax exemption. EDIs encourage the creation of higher-wage jobs and growth of a diverse economic base by providing incentives to qualified target industries to relocate or expand in PBC. Complementing the work of the Business Investments section is the Special Projects section, also housed within DHES. Special Projects have played a major role in Palm Beach County's success in serving local businesses. This section specializes in Brownfields, grant writing, and preparing economic impact analyses. Brownfields' redevelopment helps to recycle old property into active reuse. It helps to clean up the environment, create jobs, and increase the tax base. Property is precious: clean-up and redevelopment benefits the environment, people, and the economy. Special Projects typically does not help small businesses directly. Our loans for Brownfields are to larger entities that have expensive clean-ups and the financial ability to not only pay back the loans, but to make the multi-million dollar projects reality. For example, in South Bay, a Brownfields clean-up grant was awarded to the City, which in turn will sell the property (once fully cleaned) to a small business which intends to build a restaurant.

DHES implemented the cleanup of a contaminated, city-owned site in West Palm Beach with an EPA Cleanup Grant. Urban Growers Community Economic Development Corporation is a non-profit and the beneficiary of the cleanup project through a lease for the property. The site is currently being redeveloped as an urban farm known as the Henrietta Bridge Farm. This project is located in the Coleman Park neighborhood, which is considered a food desert by the USDA.

The Special Projects section focuses on pre-economic development, not business investment. They get the projects ready for development (grants and their implementation, such as Glades Regions Master Plan, North County Life Science Research Study, Brownfields assessments and clean-up/remediation, etc.)

The work of DHES has a major impact on Palm Beach County. To date, 20,655 jobs were committed, created, or retained, generating an economic impact of \$9.36 billion in the local economy. Through the programs and services of the Business Investments section, the County has provided more than \$305.6 million to 118 businesses through loans, EDIs, and IDBs. This investment leveraged an additional \$91.05 million in federal, state, and private funding as well as more than \$821 billion in capital investments. We could not have done it without the help of our business partners. Their involvement has helped in reaching our goals. We are thankful for the partnership that we have built with nonprofit and profit partners, which not only offer technical assistance to businesses but also serve as a marketing hand to reach out to businesses that might not be aware of our programs.

The economic development-focused work of DHES maximizes every available resource, ranging from technical assistance, to grants & loans, to bonds, to tax exemptions to best serve businesses large and small; increase the number of higher wage jobs, strengthen and diversify the County's economic environment; and improve overall quality of life for its residents. The Business Investments and Special Projects sections are designed to be flexible and evolve based on changing economic trends and, therefore, never becomes obsolete.

To learn more about the Department of Housing and Economic Sustainability or the Palm Beach County Business Loan Program, please contact Deputy Director Sherry Howard, by phone: 561-233-3653, by email: <a href="mailto:showard@pbcgov.org">showard@pbcgov.org</a>, or visit our website: <a href="mailto:http://pbcgov.com/hes">http://pbcgov.com/hes</a>



DHES Mission Statement...

"To advance a high quality of life for Palm Beach County residents through Housing, Public Services, Infrastructure Improvements & Economic Development"

Page 8 The Enterprise

# S/MBE Spotlight:

## Firm's History

Asset Builders, LLC d/b/a Messam Construction, founded in 2003, is a statewide construction management firm. The firm brings together the elements of general construction and construction management in every project.

### **Mission**

The firm specializes in commercial construction projects in Florida. Our approach is best characterized by a "Partnering Relationship." We dedicate ourselves to turning our client's designs and construction documents to life.

### Services

Construction Management Program Management Design Build Owner Representation

## Small Business Awards

Messam Construction is the proud recipient of The Palm Beach Partners Conference & Expo, Small Business Enterprise of the Year for 2018 & Advocate of the Year 2011, 2012, & 2015. The South Florida Minority Supplier Development Council 2013 MBE Supplier of the Year.





**Ballpark of the Palm Beaches** 

# "Bringing Designs to Life"

## Office of Equal Business Opportunity

Messam Construction has benefited from the advocacy, resources and support that OEBO provides to the Small & Minority Business community. An example is Messam's participation on the Ballpark of the Palm Beaches (FITTEAM) county project providing Construction Management services to Hunt Construction. OEBO provides vital access and policy recommendations for SBE's to compete and prosper.



# Congratulations to our Super Small Business Enterprises!!



**Top Shelf Gourmet Pops** 

Eleven Palm Beach County Small **Businesses** were approved by the Superbowl Committee to provide their services for Superbowl LIV activities. Two of the 11 businesses are Palm Beach County certified SBEs. Top Shelf Gourmet Pops was one (1) of 35 food vendors selected to cater the VIP Superbowl tailgate. "We catered our signature freshsqueezed Basil Lemonade popsicles to demonstrate the diversity of Miami cuisine," said owner, Ashley Walker.





Ashley Walker
Top Shelf Gourmet Pops

Frostie Flavors, Shaved Ice, was the other certified small business selected to participate in the tailgate party. When asked what owner Jay Charles would like to tell our readers, his response was, "We've been serving the community of West Palm for over 5 years and we will continue to serve our delicious fresh shaved ice for many more years."

Other local Small Businesses that were approved vendors for Superbowl LIV included:

- Eat Da Bone BBQ and Jerk
- Mccrays Backyard BBQ & Seafood
- Michael Jackson Photography
- Mini Mealz On Wheelz LLC.
- PB Marketing Group LLC
- Seaside Events, Inc.
- Sharp 10 Group
- Team Meals Inc.
- West Palm Machining & Welding, Inc.



Frostie Flavors Corp.

Page 10 The Enterprise

## **Become Pre-Qualified!!!**

Pre-qualification contracts are a great opportunity for new or existing vendors to bid smaller projects in order to become familiar with the County's processes and to establish a solid working relationship with the County!

A pre-qualification contract is a contract that includes minimum qualifications (e.g., references, licenses, experience, etc.) required from the vendor in order for them to become pre-qualified on a contract for goods and/or services where two or more qualified vendors compete for specific projects. The County will add vendors to the pre-qualification contract at any time as long as the vendor meets the minimum qualifications stated in the pre-qualification package. Purchases solicited through a pre-qualification contract are generally under \$100,000.

Palm Beach County's Purchasing and Facilities Development & Operations Departments have an assortment of pre-qualification contracts available for a variety of different services that are utilized by multiple departments within Palm Beach County. Below is a list of some of the pre-qualification contracts available that can be found at <a href="https://pbcvssp.co.palm-beach.fl.us/webapp/vssp/AltSelfService">https://pbcvssp.co.palm-beach.fl.us/webapp/vssp/AltSelfService</a>:

### **Goods and/or Services**

- Auto Body Repair and Painting Services
- Caulking, Sealing & Patching Services
- Electrical Supplies and Equipment, Purchase Of
- Fuel System Equipment Repair Services
- Lumber, Purchase Of
- Moving Services
- Painting Services
- Pressure Cleaning Services
- Window/Door, Glass, Repair and Replacement Services
- Window and Glass Surface Cleaning Services
- Window Treatments, Repair, Replace and/or Installation Services

## **Construction**

- Asphalt
- Construction Manager
- Demolition
- Door Replacement
- Electrical
- Sportsfield Lighting
- Flooring
- HVAC
- Indoor Air Quality
- Low Voltage
- Minor Construction
- Overhead Doors
- Painting
- Plumbing
- Pressure Cleaning
- Roofing

Suggestion: Since there can be many solicitations advertised at one time, an easy way to find the above solicitations is to type a word ("Painting," Pressure Cleaning," etc.) in the Keyword Search tab to locate the solicitation faster with less selections to scroll through.

Keyword Search :	Go



## **Palm Beach County Libraries Small Business Research**

<u>AtoZdatabases</u> - Online directory providing access to millions of residences and businesses. Detailed business records contain lists of executives, financial information, public filings and even news articles.

Great for small business information that you cannot find anywhere else. Competitive information, marketing and contact information.

<u>Demographics Now</u> - Demographic data that allows business owners to build business and marketing plans. Can map out areas to look for demographics.

<u>Foundation Directory Online (FDO)</u> - For Nonprofits – Access in Library Only

Information about philanthropy worldwide. \*Only available at the Main Library, Jupiter Branch, Hagen Ranch Road Branch, and Belle Glade Branch.

<u>SimplyAnalytics</u> - SimplyAnalytics is a mapping, analytics, and data visualization application that makes it easy to create interactive maps and reports using thousands of demographic, business, and marketing variables.

<u>Small Business Resource Center</u> - Comprehensive resource that covers all major areas of starting and operating a business.

Database has a "How to" list of the most asked questions by small business owners and/or would-be entrepreneurs.

## **General Business Information Resources**

<u>Gale Business Insights: Essentials</u> - Business resource that delivers company and industry information, articles, and statistical data.

<u>Gale Directory Library</u> - Directories in Print, Gale Directory of Publications and Broadcast Media, and the Encyclopedia of Associations.

<u>General Business File ASAP</u> - Business content from a combination of broker research reports, trade publications, newspapers, journals and company directory listings.

<u>Legal Forms</u> - Legal forms including State, Federal, business, personal, real estate, and general forms, as well as a wide variety of business letters.

<u>LexisNexis Library Express</u> - Federal & State court cases; statutes, codes and regulations; company information for 43 million businesses; news coverage including 1200 newspapers, 300 magazines and journals, and broadcast transcripts. Note: Newspaper and business information is accessible outside the library – legal content is available in-library only.

<u>Ask the Business Librarian</u> - Business Librarian assists business owners/entrepreneurs – able to guide them through how to access and use library resources.

How to Start a Small Business How to Write a Business Plan How to Buy a Business How to Sell a Business

How to Finance Your Business How to Market or Advertise Your Business How to Grow Your Business How to Locate and Expand Your Business

# Welcome Small/Minority/Women Business Enterprises!

S/M/WBE Firms Certified or Recertified between October 1, 2019 and March 31, 2020

1 <sup>st</sup> Fire & Security, Inc.	S/WBE*	. Et . IAA II IAI . C .
, ·	S/WBE*	Fire and Medical Alert Systems
Lena Andrews		Fire Detecting Equipment
772-794-2220		Fire Extinguishers, Rechargers, and Parts
Lena@1stFire.com		Fire Extinguisher Systems, Complete, All Types
		Fire Extinguisher Maintenance, Including Recharging and Repairs
		Fire Alarm & Safety Services, Including Installation of Equipment
A & Associates, Inc.	S/MBE	Tutoring
Andrew Luchey	Black	9
561-533-5303	Black	Vocational Training, All Types
evelyn@associatestaffing.com		Employment Agency Services, Hiring of Temporary Personnel
		Guard and Security Services
A & B Engineering, Inc.	S/M/WBE	Civil Engineering
Marjorie Rose	Black	Mapping & Geographical Information Systems (GIS) Services
561-383-7480		
mrose@abengineering.net		
ADS Engineering, PLLC	SBE	Engineering Consulting
Alexander Stojanovic		Electrical Engineering
954-415-7378		Instrumentation/Engineering
astojanovic@adsengineeringinc.com		Inspection Services, Electrical Instrumentation and Control
Agricultural Land Services, Inc.	S/WBE	
Rachel Lines	3/ W BE	• Sod, Grass
561-732-6105		Erosion Control Services
ALSoffice@bellsouth.net		<ul> <li>Grading (Of Parking Lots, etc Not Road Building)</li> </ul>
ALSO III CE W DEIISO UTI. II E L		Mowing Services with Field Tractor
		Hydroseeding Services
Aladdin Professional Cleaning Services LLC	S/WBE*	Site Clean-up, Post-Construction
Nadia Ghanem	'	Carpet Cleaning Services
561-815-9643		
aladdinprofessionalcleaning@gmail.com		Flooring Maintenance and Repair, Including Refinishing and Sealing     Society
		Services
		Janitorial/Custodial Services
		Janitorial Management Services
Anderson & Carr, Inc.	SBE	Appraisals Consulting
Robert Banting		Appraisal Services, Real Estate
561-833-1661		Appraisal Services (Not Otherwise Classified)
rbanting@andersoncarr.com		Right of Way Services, Including Title, Appraisal, Condemnation, etc.
		REAL PROPERTY RENTAL OR LEASE
		• Land, Rental or Lease
		, and the second
		Office Space Rental or Lease
		Warehouse Rental or Lease
		Real Estate, Including Buildings, Houses, Land, etc, Sale of Surplus and
		Obsolete Items
Andrew Morgan Services	SBE	Structural Engineering
Andrew Morgan		
561-881-8999		
amorganservices@gmail.com		
ANI CON Services, LLC	S/M/WBE	Septic Tank Maintenance and Repair Services, Including Absorption and
Yanelis Genaro	Hispanic	Leach Field Construction
561-723-2401		Sludge Removal, Building, To Include Grease Trap Cleaning
aniconservices@gmail.com		Construction, Sewer and Storm Drain
		Plumbing
		Services, Plumbing



Applegate Interiors, Inc. William G. Applegate 561-586-6156 wgapple@applegateinteriors.com	SBE	<ul> <li>Finishes: Flooring, Wall and Ceiling, etc.</li> <li>Lathing and Plastering Maintenance and Repair Services</li> <li>Masonry, Concrete, and Stucco Maintenance, Finishing, and Repair Services Including Inside Concrete Sawing Work</li> <li>Wall and Ceiling Repair and Replacement Services, Including Drywalling</li> <li>Plastering</li> <li>Stucco</li> </ul>
Atlantic Interior Services, Inc. George Saunderson 561-575-4499 Gsaunderson_aisi@bellsouth.net	SBE*	<ul> <li>Acoustical Ceilings and Walls: Cleaning, Installation, Restoration</li> <li>Carpet/Flooring Installation and/or Removal Services</li> <li>Wall and Ceiling Repair and Replacement Services, Including Drywalling</li> <li>Tile and Marble Work, All Types</li> </ul>
Avirom & Associates, Inc. Deborah Avirom 561-392-2594 janice@avirom-survey.com	SBE	<ul> <li>Mapping and Geographical Information Systems (GIS) Services, Including Cartography and Surveying Services, Not Aerial</li> <li>Surveyor Services, Land</li> <li>Mapping &amp; Geographical Information Systems (GIS) Services, Digitized, Cartography</li> </ul>
B Ellis Enterprises, Inc. Ben Ellis, Sr. 561-722-5424 Elli1477@bellsouth.net	SBE	<ul> <li>Irrigation Systems Maintenance and Repair</li> <li>Landscaping (Including Design, Fertilizing, Planting, etc.</li> </ul>
Bader's Group, LLC Gisselle Bader 561-336-3891 gbader@badersgroup.com	S/MBE Hispanic	<ul> <li>Air Conditioning and Heating: Central Units, and Parts and Accessories, (Not Otherwise Classified)</li> <li>Building Construction, Industrial (Warehouse, etc.)</li> <li>Building Construction, Non-Residential (Office Bldg., etc.)</li> <li>Building Construction, Residential (Apartments, etc.)</li> <li>Building Construction, Commercial and Institutional</li> <li>Building Construction, Prefabricated (All Types)</li> <li>Building Construction (Not Otherwise Classified)</li> <li>Building Construction, Sustainable (Green)</li> <li>Home Construction, Single Family</li> <li>Heating, Air Conditioning, and Ventilation Maintenance, Repair and Installation Services</li> <li>C.I.P., Demolition Contingency</li> <li>C.I.P., Demolition Contract</li> <li>Demolition Services</li> <li>Trade Services, Construction (Not Otherwise Classified)</li> <li>Construction Consulting</li> <li>Consulting Services (Not Otherwise Classified)</li> <li>General Construction: Management, Scheduling, Cost Estimation Engineering</li> <li>Construction Management Services</li> </ul>
Baron Worth Advisors, Inc. d/b/a Baron Worth Advisors Lauren Liutermoza 561-400-8708 BaronWorth@capxadvisors.com	S/WBE	<ul> <li>Environmental Consulting</li> <li>Project Management Services</li> </ul>
BCMB Enterprises, Inc. d/b/a A Better Way Home Care Bonnie Glover 561-202-1266 bonnie@abetterwayhc.net	S/MBE* Black	<ul> <li>Home Health Care Services</li> <li>Homemaker</li> <li>Housekeeping Services</li> <li>Personal Care Services</li> <li>Respite Care</li> </ul>
Belvedere Contracting, Inc. Shari Bierman 561-747-6637 shari@belvederecontracting.com	SBE*	<ul> <li>Construction, Pipe Culvert</li> <li>Construction, Pipeline</li> <li>Construction, Sewer and Storm Drain</li> <li>Construction, Utility/Underground Projects</li> <li>Construction, Water System/Plants, Main and Service Line</li> </ul>

Big Air Mechanical LLC Ward Hude 561-758-2004 ward@getmecool.com  Big Lock Mobile Kitchen, LLC David Lockhart 561-758-1156 info@biglockmobilekitchen.com	SBE*  S/MBE* Black	<ul> <li>Energy Computerized Control System (HVAC, Lighting, Utilities)</li> <li>Heating, Ventilating and Air Conditioning (HVAC)</li> <li>Refrigeration Equipment Maintenance and Repair</li> <li>HVAC Systems Maintenance and Repair, Power Plant</li> <li>HVAC System Testing, Balancing and/or Troubleshooting Services</li> <li>Concessions, Catering, Vending: Mobile and Stationary</li> </ul>
Biscayne Engineering Company George Bolton 561-609-2329 mike@biscayneengineering.com	SBE	<ul> <li>Mapping Services, Digitized, Cartography</li> <li>Civil Engineering</li> <li>Surveyor Services, Land</li> <li>Mapping &amp; Geographical Information Systems (GIS) Services</li> </ul>
Brian's Carpet & Commercial Flooring, Inc. Patricia Blash 561-242-9500 tricia@brianscarpetwpb.com	S/WBE	<ul> <li>Carpets and Rugs: Cotton, Synthetic, Wool, etc.</li> <li>Tile and Stone Restoration, Refurbishing, Maintenance and Repair Services: Granite, Marble, and Terrazzo</li> <li>Flooring</li> <li>Tile and Marble Work, All Types</li> </ul>
BRITTANI M DESIGN INC Brittani Millington 937-626-8637 brittanidesign@gmail.com	S/M/WBE* Black	<ul> <li>Designing Services</li> <li>Graphic Arts Services (Not Printing)</li> <li>Web Page Design, Management and Maintenance Services</li> <li>Development Services, Web Page</li> <li>Advertising Consulting</li> <li>Desktop Publishing Services</li> <li>Teaching and Instruction Services</li> <li>Marketing Services</li> <li>Graphic Design Services for Printing</li> </ul>
Brown Brothers Consulting, Inc. James Brown 5610798-5800 brownbrosprint@aol.com	SBE*	<ul> <li>Novelties and Advertising Specialty Products, Including Biodegradable</li> <li>Miscellaneous Promotional Items, Imprinted</li> <li>Souvenirs: Promotional, Advertising, etc.</li> <li>Badges, Buttons, Emblems, and Patches, Metal: Cap, Game Ward</li> <li>Convention Badges and Name Tags, Adhesive Back</li> <li>Nameplates, Metal, Adhesive Back</li> <li>Nameplates, Metal, Nonadhesives</li> <li>Silk Screened Shirts, Jackets, Hats, etc.</li> <li>Decals, Screen Printed</li> <li>Inventory and Other Small Decals</li> <li>Windshield Decals, Not Numbered</li> <li>Windshield Decals, Numbered</li> <li>Display, Exhibit, and Promotional Materials</li> </ul>
Brown Electrical Solutions, LLC Vincent Brown 561-541-9016 Brownelectrical01@yahoo.com	S/MBE Black	<ul> <li>Wiring and Other Electrical Maintenance and Repair Services</li> <li>Electrical</li> <li>Lighting Fixtures Maintenance and Repair</li> <li>Lighting Services for Parks, Athletic Fields, Parking Lots, etc.</li> </ul>
Buddy Baton LLC Gerakldine Cyrus 561-801-2426 buddybaton@bellsouth.net	S/M/WBE* Black	Aerobic Training Equipment
C. R. Dunn, Inc. Kimberly Dunn 561-585-2155 kim@crdunn.net	SBE*	Wiring and Other Electrical Maintenance and Repair Services     Electrical



T	T	
C&W Engineering, Inc.	SBE*	Engineering Services, Non-Licensed, Not Otherwise Classified
Michael Gujida		Engineering Consulting
561-642-5333		Air Conditioning, Heating and Ventilating Engineering
nlee@cweng.us		Bridge Engineering
		Electrical Engineering, Including Cogeneration Design Services
		Engineering Services, Not Otherwise Classified
		Highways; Streets; Airport Pay-Parking Lots - Engineering
		Industrial Engineering
Cappuccino Express, Inc.	SBE*	Coffee, Instant (Regular and Decaffeinated)
dba Exquisite Beverages Catering		Cappuccino, Instant Beverage Mix, Various Flavors
Ilan Kottler		Beverage Processing Services (All Types)
561-616-9369		Concessions, Catering, Vending: Mobile and Stationary
ilan@cappuccinoexpress.biz		
		Catering Services, Banquet, On-Site     Catering Services, Banquet, Off Site
Carra Hadinaan Ina	C/M/DE*	Catering Services, Banquet, Off-Site
Caren Hackman, Inc.	S/WBE*	Communications Marketing Services
Caren Hackman 561-622-4884		Web Page Design, Management and Maintenance Services
Caren@carenhackman.com		Communications: Public Relations Consulting
Carefil@carefillackifiaff.com		<ul> <li>Artists: Digital, CAD, Disk Jockey, cultural/visual designs</li> </ul>
		Graphic Design Services for Printing
Character Enterprises INC	S/M/WBE	Site Clean-up, Pre-Construction
d/b/a Charactercleaning Extraordinaire	Black	Site Clean-up, Post-Construction
Valerie Character		Building Cleaning, Exterior
561-290-9383		Janitorial/Custodial Services
vcharactercleaning@gmail.com		Window Washing Services
		Cleaning, Interior/Exterior, New Construction
		Janitorial Management Services
		Cleaning Services, Steam and Pressure
		<ul> <li>Cleaning of Amusement Areas, Exposition Centers, Grounds, Parks, Picnic Areas, Rest Areas, Etc.</li> </ul>
		Cleaning of Roadside Park (Rest Stop) Areas Including Privy
Civil Sorvices Inc	S/MBE	Litter Removal Services, Including Beach Cleaning     Detribute Services
Civil Services, Inc. Christopher Morse	Black	Bridge Engineering     Control of the Control
561-232-9882	Diack	Civil Engineering
cmorse@civilservicesinc.com		Engineering Services (Not Otherwise Classified)
<u> </u>		General Construction: Management, Scheduling, Cost Estimation
		Inspecting, General/Engineering
		Structural Engineering
Clipco Inc. d/b/a Anything In Fence	SBE	Fence Installation, Maintenance and Repair
Sharon Clippinger		
561-274-4300		
jerry@anythinginfence.com	C/NAS5	
Comet Cleaning Systems, Inc.	S/MBE	Site Clean-up, Post-Construction
Courtney Stephens	Black	Building Cleaning, Exterior
954-793-2442 cometcleaningsystems@gmail.com		Carpet Cleaning Services
confetcleannigsystems@gmail.com		<ul> <li>Flooring Maintenance and Repair to Include Refinishing and Sealing Services</li> </ul>
		Janitorial/Custodial Services
		Cleaning, Interior/Exterior, New Construction
		Washing, Waxing, Polishing, Steam Cleaning, Disinfecting, Decal Removal,
		etc.
		Cleaning and Protection Services, Upholstery
		Cleaning Services, Steam and Pressure
		0

Construction Hydraulics of Lake Worth, Inc. Brian Filipowski 561-585-6637 Imiller@hydraulics.cc	SBE*	<ul> <li>Filters, Hydraulic, Miscellaneous, Brand Listed or Equal</li> <li>Hose and Hose Fittings: Brake, Heater, Radiator, Vacuum, Washer, Wiper, etc.</li> <li>Hydraulic System Components and Parts</li> <li>Jacks, Safety Stands, Portable Cranes, Including Parts and Accessories: Automobiles, Trailers, Trucks, and Transmissions</li> <li>Cylinders, Hydraulic</li> <li>Hydraulics, Pump, Hydraulic Motor, Valves, Gauges, etc. Maintenance and Repair</li> <li>Maintenance and Repair, Hydraulics, Pumps, Hydraulic Motors, Valves, Gauges, etc.</li> <li>Refuse and Garbage Collection/Dumping Equipment Maintenance and Repair</li> </ul>
CONSTRUCTION TECHNOLOGY INC Scott Groomes 561-882-9696 contech@bellsouth.net	SBE	<ul> <li>Construction Services, General (Marine)</li> <li>Waterfront Construction Services Including Piers, Docks, Decks</li> </ul>
Contractors Support Services, Inc. Gloria Rodriguez 561-602-8706 csservices@bellsouth.net	S/MBE Hispanic	<ul> <li>Clearing and Grubbing Services</li> <li>Construction, General: Backfill Services, Digging, Ditching, Road Grading, Rock Stabilization, etc.</li> <li>Excavation Services</li> </ul>
Corporate Project Services, Inc. Esther Lambert 954-701-2454 Estherlambert08@gmail.com	S/M/WBE* Black	<ul> <li>C.I.P., Project Management/Administration</li> <li>Management Consulting</li> <li>Management Consulting Services</li> <li>Training, Computer Based (Software Supported)</li> <li>Project Management Services</li> </ul>
Currie Sowards Aguila Architects, Inc. Robert Currie 561-276-4951 office@csa-architects.com	SBE*	<ul> <li>Architect Services, Professional</li> <li>Interior Design, Space Planning, and Exhibits/Displays</li> </ul>
D.L.W. Sr., INC d/b/a Alpha Omega Biometrics Div & Alpha Omega Investigative Agency Dwight Coleman 561-436-0198 dwalton@aobd.us	S/MBE* Black	<ul> <li>Alcohol and Drug Testing Services</li> <li>Background Checks</li> <li>Fingerprinting Services</li> </ul>
Dawson-Williams, Inc. Donna Dawson 407-746-4704 angela@dawsonwilliams.net	SBE*	<ul> <li>Public Utilities: Water, Sewer and Gas Maintenance and Repair Services</li> <li>Septic Tank Maintenance and Repair Services, Including Absorption and Leach Field Construction</li> <li>Excavation Services</li> <li>Construction, Sewer and Storm Drain</li> <li>Storm Sewer Pipe Installation</li> <li>Construction, Utility/Underground Projects</li> <li>Maintenance and Repair, Pipeline, Including Removal and Relocation</li> <li>Maintenance and Repair, Sewer and Storm Drain, Including Removal</li> <li>Cleaning, Sewer Line</li> <li>Maintenance and Repair of Sewers</li> <li>Maintenance and Repair, Utility/Underground Projects</li> <li>Maintenance and Repair, Water System, Main and Service Line</li> </ul>
Dayalu Air Condition Inc. Ishwar Indejeet 772-985-1701 dayaluacinc@gmail.com	S/MBE* Asian	<ul> <li>Heating, Air Conditioning, and Ventilation Maintenance and R</li> <li>Plumbing Maintenance and Repair Services: Includes Pressure Tapping Services, Pipe Freezes, Toilets, etc.</li> <li>Heating, Ventilating and Air Conditioning (HVAC)</li> <li>Plumbing</li> <li>Services, Plumbing</li> </ul>

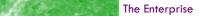


- 1 100 - 1 100 mm ·	0 /2 45 = **	
Devland Site Paving and Utilities, Inc.	S/MBE*	Construction, Utility/Underground Projects
Edmund Deveaux	Black	Maintenance and Repair, Utility/Underground Projects
561-762-8440		Paving/Resurfacing, Alley and Parking Lot
Edeveaux17@aol.com		Paving, Asphalt, Parking Lot
Dream Dimension LLC	S/MBE*	Communications: Public Relations Consulting
Damon Webb		Community Development Consulting
561-670-8248		Consulting Services (Not Otherwise Classified)
Nomad4lifex@yahoo.com		Marketing Consulting
		Party, Holiday, and Event Decorating Services
Dynamic Painting, Inc.	S/MBE	Weatherization, Weather and Waterproofing Maintenance and Repair
Jupiter Nascimento	Hispanic	Services
561-210-7509		Painting and Wallpapering
jupiter@dynamicpainting.com		Cleaning Services, Steam and Pressure
Earthly Designs and Resources, Inc.	S/WBE	Grounds Maintenance: Mowing, Edging, Plant, Not Tree Trimming
Diane Ramos	3, 1122	
561-649-7645		Landscaping (Including Design, Fertilizing, Planting, etc.     Southing Company (Incl.) Wood and Income Control For Lourse)
info@earthlydesignsandresources.com		Fertilizing Services (Incl. Weed and Insect Control For Lawns)
	CDE*	Tree Trimming and Pruning Services
Electron Corp. of South Florida	SBE*	Wiring and Other Electrical Maintenance and Repair Services
Albert Laessig 561-718-7679		Electrical
alaessig@aol.com		
Enlighten Through Art LLC	S/M/WBE*	Education and Training Consulting
d/b/a Mindful Art	Black	Education and Training Consulting     Educational Training Consulting Consulting
Melissa Loftman	Didek	Educational Training Consulting Services
561-629-2973		EDUCATIONAL/TRAINING SERVICES
enlightenthroughart@gmail.com		Advisory Services, Educational
		Educational Services, Alternative
		Special Education
		Student Activities Services
		Tutoring
ENO Consulting Group, LLC	S/MBE*	Business Consulting, Small
Diane Taylor	Black	Consulting Services (Not Otherwise Classified)
561-400-9577		IT Consulting
diane@eno-cg.com		Management Consulting
		Management Consulting Services
		Personnel/Employment Consulting (Human Resources)
		Access Services, Data
		Data Preparation and Processing Services, Including Bates Coding
		E-Commerce Software Development Services
		Programming Services, Computer, Including Mobile Device Applications
		Risk Management for Software Development
		Software Maintenance/Support
		System Implementation and Engineering Services
		System Requirements Quality Assurance Review
		<u>'</u>
		System/Network/Database Administration Services     Tochnical Writing and Documentation IT Services
		Technical Writing and Documentation, IT Services     Regions Management Comings
		Business Management Services     Rusiness Applying Services
		Business Analysis Services
		Outsourcing Services for Management, Operation, Purchasing etc.
		Personnel Management Services
		Professional Services (Not Otherwise Classified)
		Personnel Services, Temporary

Essential Life Health Solutions LLC Valerie J. Schuster 561-951-4130 valschuster@gmail.com  Exacta Commercial Surveyors, Inc.	S/M/WBE* Black S/MBE*	<ul> <li>Insurance Consulting</li> <li>Financial Advisor</li> <li>Financial Advisor Services</li> <li>Investment Management Services</li> <li>Insurance and Insurance Services (Not Otherwise Classified)</li> <li>Life Insurance</li> <li>Land Surveying Services</li> </ul>
Dba ECS Land Surveyors, Inc. Javier De La Rocha 561-314-0769 <u>javier@exactacomm.com</u>	Hispanic	
FB Enterprises, LLC d/b/a Top Flight Aviation Services James Ward 561-572-1163 jward@topflightair.net	S/MBE Native American	<ul> <li>Airport Ground Handling Services</li> <li>Waste Disposal Services, Aircraft</li> <li>Web Page Design, Management and Maintenance Services</li> <li>Computers, Data Processing Equipment and Accessories, Not Word Processing Equipment, Maintenance and Repair</li> <li>Employment Agency Services, Hiring of Temporary Personnel</li> </ul>
Fleming's Carpet Cleaning Famian Fleming 561-234-5593 flemingscarpetclean@gmail.com	S/MBE* Black	<ul> <li>Air Duct Cleaning Services</li> <li>Carpet Cleaning, Dyeing, Installation and Repair</li> <li>Carpet Cleaning Services</li> <li>Mop Cleaning Service</li> <li>Cleaning Services, Steam and Pressure</li> </ul>
Florida Caribbean Architecture, Inc. Anderson Slocombe 561-308-6694 anderson@fcarchitecture.com	S/MBE Black	<ul> <li>Architectural Services, Professional</li> <li>Space Planning, Interior Design</li> <li>Architectural Consulting</li> </ul>
Florida Roadway Signs, Inc. Megan Reynolds 561-848-1411 megan@floridaroadwaysigns.com	S/WBE*	<ul> <li>Sheeting, Reflectorized, General</li> <li>Signage, Destination/Route</li> <li>Blanks, Sign, Metal</li> <li>Posts, Standards, Supports, and Expansion Plugs</li> <li>Sign Material, Reflective</li> <li>Sign Material, Reflective</li> <li>Signs, Metal (Not Blanks)</li> <li>Signs, Overhead (Traffic)</li> <li>Signs, Railroad Crossing (Electric)</li> </ul>
Foresight Communications & Consulting, Inc. Linda Culbertson 561-386-1409 linda@foresightcc.com	S/WBE	<ul> <li>Communications Marketing Services</li> <li>Public Awareness Programs</li> <li>Business Consulting, Small</li> <li>Business Consulting, Large</li> <li>Communications: Public Relations Consulting</li> </ul>
Galt Group, Inc. Andre Cadogan 561-632-8512 acadogan@galtgroup.net	S/MBE Black	<ul> <li>Consulting Services (Not Otherwise Classified)</li> <li>Management Consulting</li> <li>Project Management Services</li> <li>Hydrological and Oceanography Services</li> <li>Disaster Preparedness/Emergency Planning Services</li> <li>Emergency Facility Support Management</li> </ul>
Gartek Engineering Corporation Robert Hansen 561-249-3431 rhansen@gartek.cc	S/MBE Hispanic	<ul> <li>Electrical Engineering</li> <li>Fire Protection Engineering</li> <li>Mechanical Engineering</li> </ul>
Gast Construction Group, Inc. Allen Gast 561-281-1001 allen@gastconstructiongroup.com	SBE	Construction Management Services

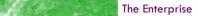
General Security Services, LLC Luis Torres 561-649-3110 Itorres@generalsecurityguard.com	S/MBE Hispanic	<ul> <li>Security/Safety Consulting</li> <li>Training, On-Site, Instructor Led</li> <li>Guard and Security Services</li> </ul>
Golf Clubs Unlimited, Inc. dba Custom Fit Golf & Club Exchange Martin Paluch 561-374-3236	SBE*	<ul> <li>Paint, Sports Court (Outdoor)</li> <li>Golf Course Maintenance Tools and Equipment</li> <li>Bags, Sports Equipment</li> <li>Golfing Equipment</li> <li>Construction, Golf Course</li> <li>Maintenance and Repair, Golf Course</li> <li>Sports Professionals Services, Including Sports and Recreational Programs, Referee and Umpire Services, Athletic Training</li> <li>Golf Cart Rental or Lease</li> <li>Golf Course Management and Operation</li> </ul>
Grace & Naeem Uddin, Inc. Grace Uddin 954-693-0620 naeem@gnuinc.com	S/M/WBE Hispanic	<ul> <li>Carpentry Services, To include installation &amp; renovation</li> <li>Repair Services, Concrete, Including Removal and Replacement</li> <li>Construction Services, Concrete (New Construction)</li> <li>Stucco</li> <li>Inspecting, General/Engineering</li> <li>Construction Management Services</li> </ul>
Greenview Construction, LLC Christopher Tyson 561-727-5013 Christyson30@gmail.com	SBE*	<ul> <li>Doors and Windows</li> <li>Carpentry Maintenance and Repair Services</li> <li>Door Installation, Maintenance, and Repair (Metal)</li> <li>Door Installation, Maintenance, and Repair (Wood)</li> <li>Masonry, Concrete, and Stucco Maintenance, Finishing, and Repair Services Including inside Concrete Sawing and Grouting Work</li> <li>Painting, Maintenance and Repair Services, Including Caulking</li> <li>Painting Services</li> <li>Wall and Ceiling Maintenance, Repair and Replacement Services, Including Drywalling</li> <li>Flooring</li> <li>Tile and Marble Work, All Types</li> <li>Remediation Services, Environmental, Including Rehabilitation Services Hazardous Waste and Mold Remediation</li> </ul>
Higgins Engineering, Inc. Robert W. Higgins 561-439-7807 admin@higgins-eng.com	SBE*	<ul> <li>Environmental Engineering</li> <li>Irrigation; Drainage; Flood Control/Engineering</li> <li>Municipal Engineering</li> <li>Water Supply Plant Operating and Monitoring System Services</li> </ul>
Holtz Consulting Engineers, Inc. Andrea Holtz 561-575-2005 Andrea.holtz@holtzconsulting.com	S/M/WBE Hispanic	<ul> <li>Engineering Consulting</li> <li>Environmental Engineering</li> <li>Municipal Engineering</li> <li>Sanitary Engineering</li> <li>Sewage Collection, Treatment, and Disposal/Engineering</li> <li>Waste Water Treatment Engineering</li> <li>Water Supply, Treatment, and Distribution/Engineering</li> <li>Water, Wastewater and Reclaimed Water Engineering</li> </ul>
Home Health Services of the Palm Beaches Karen White 561-370-7413 caring@hhspb.org	S/M/WBE* Black	<ul> <li>Home Health Care Services</li> <li>Elder Abuse Prevention Services</li> <li>Elderly Assistance Services</li> <li>Homemaker</li> <li>Personal Care Services</li> <li>Respite Care</li> <li>Senior Aides Program</li> </ul>

HAS Enterprises, Inc. Maurice Vaz 305-670-3130 maurice@hsamiami.com  S/WBE*  S/WBE*  Souvenirs: Promotional, Advertising, etc.  Nameplates, Specialty, Including Clocks, Logos, Pen/Pencil Sweaters  Uniforms, Blended Fabric  Uniforms, Cotton	Sets, etc.
305-670-3130  maurice@hsamiami.com  • Sweaters  • Uniforms, Blended Fabric	Sets, etc.
maurice@hsamiami.com  • Uniforms, Blended Fabric	
· ·	
■ Uniforms Cotton	
· · · · · · · · · · · · · · · · · · ·	
Uniforms, Synthetic Fabric	
Uniforms, Wool and Woolen Blends	
<ul> <li>Emblems, Braids, Buttons, and Patches For Caps and Unifo</li> <li>Chevrons, Epaulettes and Shoulder Boards</li> </ul>	rms, Including
Signage, Advertising Type (Interior and Exterior)	
Buttons, All Kinds	
Nameplates (Engraved) and Easels	
Display, Exhibit, and Promotional Materials	
Golfing Equipment	
First Aid and Safety Equipment, Including Manikins and Mo	odels Rental
or Lease	
I.T. Solutions of South Florida, Inc.  S/WBE*  Computer Hardware Consulting	
I.T. Solutions of South Florida, Inc.  Deana Pizzo  S/WBE*  Computer Natural Consulting  Computer Software Consulting	
561-582-9467 Computer Network Consulting	
kkozuba@itsolutions247.com  • Application, Infrastructure, Hosting and Cloud Computing S	Service
Emergency Back-up Services and Facilities for Data Process	
Installation of Computers, Peripherals, and Related Equipm	-
Modification of Existing Equipment (Including Cost of Parts)	
Networking Services, Including Installation, Security and M	
Software Updating Services	idiriceridiree
Support Services, Computer, Includes Computer Warrantie	20
Systems/Executive Software, Main Frame	.3
System implementation and Engineering Services	
System requirements Quantify resultance nerven	
System/Network/Database Administration Services     Tacks in Ministration and Database Administration Services	
Technical Writing and Documentation, IT Services	- IT Cambras
Testing of Systems Infrastructure, Components or Softward     Testing of Systems Infrastructure, Components or Softward	e, II Services
Identity Theft Protection and Data Security Services	
InclusionFocus, LLC  S/WBE*  Human Relations Consulting	
Mary L. Martinez  In-Service Training (For Employees)  Training Professional Development	
Mlmartinez.inclusionfocus@gmail.com	
Instructor-led, Classroom Training (Non-Technical)	
Industrial Shadeports, Inc.  SBE*  • Structures, Shade, Fabric Covered, Patio Areas, Play Areas,	etc.
Agnee Breitweiser ● Climbers, Playground	
954-755-0661 • Combination Sets, Playground	
Playground Equipment (Not Otherwise Classified)	
Safety Surfaces, Playground	
Seesaws, Playground	
Slides, Playground	
Swings, Playground	
Awnings, Cloth	
Awnings, Metal and Wood	
Awnings, Vinyl	
Recycled Awnings, Venetian and Vertical Blinds, and Shade	es
Venetian Blinds, Awnings, and Shades Rental or Lease	
Playground Equipment Maintenance and Repair, Including	Installation
and Removal	



[ , ,, o, ,, ,	1 655*	
Insite Studio, Inc.	SBE*	Landscape Architecture
Nicola Murray	1	Planning, Site, Installation and Project
561-249-0940		Landscaping Consulting
nmurry@insitestudio.com		Strategic Planning and Consulting
		Urban Planning Consulting
Lavier F. Didat 9. Associator DCC	S/MBE*	Planning and Advisory Services, Environmental
Javier E. Bidot & Associates PSC		Aerial Surveys and Mapping Services
Linda Betancourt 561-962-2851	Hispanic	C.I.P., Land Surveying Services
		Real Estate/Land Consulting, Including Land Survey Consulting
lbetancourt@jebpr.com		Surveyor Services, Land
		Global Positioning Systems Surveying Services
		Mapping & Geographical Information Systems (GIS) Services
J C D Caribbean, Inc. dba JCD Sports Group	SBE*	Sports Professionals Services Including Sports and Recreation
Cindy Doll		Golf Course Management and Operations
561-265-0255		- don course Management and Operations
spainter@jcdsportsgroup.com		
Jade Communications, Inc.	SBE	Telecommunications Services (Not Otherwise Classified)
Serge Leblanc	1	Cable Construction, Installation and Maintenance, Fiber Optic, Communi-
561-997-8552		cation, Computer, etc.
sergel@jade-com.com		cation, compater, etc.
James S. Lavold, Inc.	SBE*	Carpentry Maintenance and Repair Services
James Lavold		Construction, General: Backfill Services, Digging, Ditching, Road Grading,
561-747-5050		Rock Stabilization, etc.
jimlavold@msn.com		Construction, Sidewalk and Driveway, Including Pedestrian and Handicap
		Ramps
		• Carpentry
Joe Schmidt Construction, Inc.	SBE	Construction Management Services
Joe Schmidt	SDE	Building Construction, Commercial and Institutional
561-748-7811		• Flooring
Lasor87@aol.com		Mold Assessment Services (Not Consulting)
Lasot 87 (Waot. Cott)		Mold Remediation
		Construction Management Services
Johnson Structural Group, Inc.	SBE	Engineering Consulting
Judy Johnson		Structural Engineering
561-982-8999		
judyj@johnsonstructural.com		
Jon E. Schmidt & Associates, Inc.	SBE	Landscape Architecture
d/b/a Schmidt Nichols		Planning, Site (Installation and Project)
Jon Schmidt		Zoning, Land Use Studies
561-684-6141		
stodd@snlandplan.com		
Jupiter Environmental Laboratories, Inc.	S/WBE	Soil, Soil Vapor, and Groundwater Sampling and Analysis, Including Dispos-
Glynda Russell		al
561-575-0030		Water/Wastewater Conservation Services
grussell@jupiterlabs.com		
K.W.A. Group, LLC	S/MBE*	Novelties and Advertising Specialty Products, Including Biodegradable
Cassandra Oliver	Black	Miscellaneous Promotional Items, Imprinted
954-649-6795		Souvenirs: Promotional, Advertising, etc.
info@kwagroupbranding.com		Trophies, Plaques, Awards, Certificates, etc. (Not Otherwise Classified)
		• Shirts, Dress and Casual
		Work Clothes
		Shirts, Work, Men's or Women's, Long Sleeve     Shorts, Work, Marks on Women's,
	1	<ul><li>Shorts, Work, Men's or Women's</li><li>Bandanas, Handkerchiefs, Ties, etc.</li></ul>

	T	
K-Barr Group, LLC	S/MBE*	Building Cleaning, Exterior
Barrington Kong	Black	Clearing and Grubbing Services
615-947-2548		Construction Management Services
kbarrgroup@comcast.net		
KDG Inc. dba Wildcat	SBE	Demolition Services
Kevin Geyer		Excavation Services
954-766-9922		
jennifer@wildcatdemo.com		
	S/M/WBE	COMMANDATIONS AND MEDIA DELATED SERVICES
Kaliah Communications, Inc.		COMMUNICATIONS AND MEDIA RELATED SERVICES
Michelle Brown	Black	Advertising Agency Services
561-641-8760		Advertising/Public Relations (Incl. Skywriting)
Kaliahpr@gmail.com		Public Relations Services
		Communications Marketing Services
		Editorial Services
		Graphic Arts Services (Not Printing)
		<ul> <li>Journalistic Services (Includes Page Print Services)</li> </ul>
		Newspaper and Publication Advertising
		Communications: Public Relations Consulting
		Graphic Design Services for Printing
Kathy Suo McGuiro II C	C/M/DF*	
Kathy Sue McGuire, LLC	S/WBE*	Business Consulting, Large
Kathy Sue McGuire		Consulting Services (Not Otherwise Classified)
561-648-6750		Environmental Consulting
kathy@3pillarsolutions.com		Management Consulting
Keshavarz & Associates, Inc.	S/MBE	Aerial Photogrammery Services
Maziar Keshavarz	Asian	<ul> <li>Engineering Services, Non-Licensed (Not Otherwise Classified)</li> </ul>
561-689-8600		Civil Engineering
maziar@zeshavarz.com		<ul> <li>Engineering Services (Not Otherwise Classified)</li> </ul>
		Surveyor Services, Land
		Infrastructure & Infrastructure Improvements
		· ·
	- t t	Satellite Global Information Positioning System Services
Kesline Mulings Butler	S/M/WBE*	Cakes, Cookies, and Pastries
d/b/a Kakes by Kesline	Black	<ul> <li>Doughnuts, Fried Pies, Bagels, etc.</li> </ul>
Kesline Mullings		• Pies
561-702-6378		<ul> <li>Desserts, Milk Based (Not Otherwise Classified)</li> </ul>
kesline@kakesbykesline.com		Desserts (Except Cake and Pastry)
Kimberly Beckett	S/WBE*	Business Consulting, Large
Kim Beckett	-,	Education and Training Consulting
678-662-9034		Minority and Small Business Consulting
Kim.beckett1@gmail.com		Organizational Development Consulting
KIIII.DCCKCILI@gillall.com		
		Strategic Planning and Consulting
	- /	Professional Development
KMI International, Inc.	S/MBE	Millwork: Counters, Custom-Made Cabinets, Shelves, Stairs, etc.
Carlos Rodriguez	Hispanic	Casework and Cabinets, Custom, All Types
561-588-5514		
<u>carlos@kmiinternational.us</u>		
L B Limited & Associates, Inc.	S/MBE	Communications Marketing Services
Bruce Lewis	Black	Public Information Services (Incl. Press Releases)
561-833-8080		Outreach Services
blewislb@bellsouth.net		Public Awareness Programs
		Business Consulting, Large
		Communications: Public Relations Consulting
		Community Development Consulting
		Disadvantage Business Enterprise (DBE) and Historically Underutilized  Projects (UND) Computing Industrial Assistance  Output  Description of the Project Section Computer Compute
		Business (HUB) Consulting Including Technical Assistance
		Governmental Consulting
		Management Consulting
		Minority and Small Business Consulting
		Business Management Services
		Project Management Services



	0/1.15	T
Lakdas/Yohalem Engineering, Inc.	S/MBE	Civil Engineering
Lakdas Nanayakkara	Asian	Engineering Services (Not Otherwise Classified)
954-771-0630		Inspecting, General/Engineering
lye@lyengineering.com		Inspecting, Structural/Engineering
		Structural Engineering
Last Devenport, Inc.	SBE	Civil Engineering
Ronald Last		
561-615-6567		
rlast@lastdevenport.com		Traffic and Transportation Engineering
		Water Supply Treatment and Distribution Engineering
LINE-TEC INC	SBE	Construction, Utility/Underground Projects
Scott Ellsworth		Maintenance and Repair, Utility/Underground Projects
561-279-1032		Plumbing
scott@linetecinc.com		-
Luke 137 LLC d/b/a	S/MBE*	<ul> <li>Cemetery Equipment and Supplies (See 578-52 For Lots and Vaults)</li> </ul>
Glenwood Memorial Cemetery	Black	Maintenance and Repair, Statues and Monuments
Delores Brown		Cemetery Maintenance Services
561-841-8419		Cemetery Services, Including Operation, Management, and Mainte-
browndfla@aol.com		nance
		Cemetery Management Services
Maio Louis & Loudonna Comitore Lan	S/M/WBE	Removal and Pickup of Dead Bodies
Maia Lawn & Landscape Services, Inc.		Grounds Maintenance: Mowing, Edging, Plant, Not Tree Trimming, etc.
Claudia Rodriguez	Hispanic	Landscaping (Including Design, Fertilizing, Planting, etc.
561-723-9605		Pest Control, Other Than Buildings, Including Spraying Trees and Shrubs
maialawn@aol.com		Roadside Maintenance Services (Including Mowing, etc.)
		Weed and Vegetation Control, Including Trees, Shrubs and Aquatic
		Weed Control
Malone Electrical Solutions, LLC	SBE	Wiring and Other Electrical Maintenance and Repair Services
Raymond Murdock		Electrical
561-242-0680		Liectrical
raks@maloneelectricalsolutions.com		
MARTIN FENCE CO	SBE	Gates, Electric (Including Card Readers, etc.)
Robert Greene		Fencing, Chain Link (Including Fabric, Gates, Panels, Posts)
561848-2688		Fencing, Wrought Iron (Including Components)
mfence@martinfence.com		
		Fencing, Ornamental
		Fencing, Wire
		Windscreens and Accessories for Fencing
		Wire, Barbed
		Wire, Plain
		Gates, Electric (Card Reader, etc.) Maintenance and Repair
		Fence Installation, Maintenance and Repair
Matador Construction & Land Development, Inc.	S/MBE*	Site Work
Austin Perez	-,	
561-795-0955		
austin@matadorconstruction.org		Construction, General: Backfill Services, Digging, Ditching, Road Grading,     Real Stabilization at a service of the services of the ser
		Rock Stabilization, etc.
		Excavation Services
		Construction, Utility/Underground Projects
		Maintenance and Repair, Utility/Underground Projects
Mazaltov LLC	S/WBE*	Home Health Care Services
Elida Sinakoli		Health Care Services (Not Otherwise Classified)
561-479-9350		Personal Care Services
esinakili@mazaltovecare.com		Respite Care
McKinley Financial Services, Inc.	S/M/WBE*	INSURANCE AND INSURANCE SERVICES, (ALL TYPES)
Carmen Miller	Black	
954-541-2423	Black	Insurance and Insurance Services (Not Otherwise Classified)
cmiller@mckinleyinsurance.com		
chimer@hickinieyilisurance.com	j	

MICHAEL SINGER INC. dba Michael Singer Studio Michael Singer 561-865-7683 Michaelsinger.com  Montage Diversity Consultants, LLC Sharon Burke 561-327-4950 sburke@montageeducation.com  Motre Co., LLC Tinu Pena 561-317-5951 tpena@motre.co	S/MBE* Black  S/M/WBE Black	<ul> <li>Designing Services</li> <li>Furnishings: Artwork, Cabinets, Furniture, Window Treatments</li> <li>Environmental Consulting</li> <li>Artists: Digital, CAD, Disk Jockey, cultural/visual designs</li> <li>Human Resources Consulting Services</li> <li>Personnel/Employment Consulting (Human Resources)</li> <li>Human Resources Development Services</li> <li>Engineering Consulting</li> <li>Civil Engineering</li> <li>General Construction: Management, Scheduling, Cost Estimation</li> <li>Land Development and Planning/Engineering</li> <li>Construction Management Services</li> </ul>
MR GRAPHIC PRINTING & SIGNS LLC Nabil Gabriel 561-424-1724 graphic@mrgraphic.us  MR GRAPHIC PRINTING & SIGNS LLC	SBE*	<ul> <li>Project Management Services</li> <li>Shirts, Dress and Casual</li> <li>Silk Screened Shirts, Jackets, Hats, etc.</li> <li>Decals, Heat Transfer</li> <li>Decals, Pressure Sensitive Adhesive</li> <li>Decals, Screen Printed</li> <li>Windshield Decals, Not Numbered</li> <li>Windshield Decals, Numbered</li> <li>Banners, Pennants, and Decorative Fans, Drapes, and Pull Downs</li> <li>Signs, American Disability Act (ADA)</li> <li>Signs: Billboard, Advertising, etc.</li> <li>Signs: Braille (Including Markers and Plaques)</li> </ul>
Nabil Gabriel 561-424-1724 graphic@mrgraphic.us		<ul> <li>Signs: Braine (Including Roll-Up Type Message Signs)</li> <li>Signs: Construction (Including Roll-Up Type Message Signs)</li> <li>Signs, Door Knob: Meeting in Progress, Do Not Disturb, etc.</li> <li>Signs, Electronic Display (Marquee, etc.)</li> <li>Signs, Exit: LED, Lighted, etc.</li> <li>Signs, Fabric</li> <li>Signs and Posters, Informational (No Smoking, Fire Extinguisher, etc.)</li> <li>Signs, Janitorial (Wet Floor, Hazardous Spill, etc.)</li> <li>Signs, Library</li> <li>Signs, Magnetic</li> <li>Signs, Metal (Not Blanks)</li> <li>Signs, Message, Computerized</li> <li>Signs, Neon</li> <li>Signs, Niscellaneous (Not Otherwise Classified)</li> <li>Signs, Overhead (Traffic)</li> <li>Signs, Plastic and Polyethylene (Including Blanks)</li> <li>Signs, Plastic and Polyethylene (Including Blanks)</li> <li>Signs, Railroad Crossing (Electric)</li> <li>Business Cards Printed</li> <li>Card Printing: Tab, Post, Form, etc.</li> <li>Copying Services (Reproduction)</li> <li>Decal Printing</li> <li>Digital Printing from an Ink Jet Plotter</li> <li>Envelope Printing</li> <li>Forms Printing (Not Continuous)</li> <li>Letterheads Printed</li> <li>Offset Printing, General, Small Press Work (Quan. up to 25,000), One or More Colors, No 4 Color Processes or Large Solids or Close Registration; up to 11 x 17 in.: Brochures, Newsletters, Covers, Posters, etc.</li> </ul>



MR GRAPHIC PRINTING & SIGNS LLC	SBE*	Offset Printing, General, Large Press Work (Quan. up to 100,000); One or
Nabil Gabriel		More Colors, No 4 Color Processes or Close Registration Required, Fin-
561-424-1724		ished Sizes May Exceed 11 x 17 in., May Have Large Solids
graphic@mrgraphic.us		<ul> <li>Offset Printing, General, Large Production Runs on Large or web press (Quan. up to 100,000); One or More Colors, No 4 Color Processes or Close Registration Required, Finished Sizes May Exceed 11 x 17 in., May Have Large Solids</li> </ul>
		Offset Printing, Large Production Runs (Quan. up to 100,000); 4 Color Process or Close Registration Required: Color Brochures, Maps, etc.
		<ul> <li>Offset Printing, Large Production Runs (Quan. Over 100,000); 4 Color Process or Close Registration Required: Color Brochures, Maps, etc.</li> </ul>
		<ul> <li>Offset Printing, Booklets, Saddle Stitch Binding (Quan. Under 100,000);</li> <li>Books and Magazines</li> </ul>
		<ul> <li>Offset Printing, Booklets, Saddle Stitch Binding (Quantities up to 100,000; 4 Color process or Tight Registration Required): Books, Magazines, etc.</li> </ul>
		<ul> <li>Offset Printing, Booklets, Saddle Stitch Binding (Quantities over 100,000): Books and Magazines</li> </ul>
		Offset Printing, Books, Perfect Bound (Quan. up to 10,000); 4 Color Process Acceptable: College Catalogues, Telephone Books, etc.
		<ul> <li>Offset Printing, General, Large Press Work (Quan. up to 100,000); One or More Colors, Close Registration Required, No 4-Color Processes, Fin- ished Sizes May Exceed 8-1/1 x 11 in., Newsletters, etc.</li> </ul>
		Offset Printing, General, Large Press Work (Quan. up to 100,000); One or More Colors, Close Registration Required, No 4-Color Processes, Fin-
		<ul> <li>ished Sizes May Exceed 11 x 17 in., May Have Large Solids</li> <li>Optical Scanning Form Printing</li> </ul>
		Printing on Recycled Stock
		Print-On-Demand Printing Services, Including Print and Distribute Ser-
		vices
		Silk Screen Printing
		Snap-Out Form Printing (See 395-70,80 for Continuous Shelf Items)
		Specialty Printing: Die Cutting, Laser, Plastic, Thermograph
Naysimone Crews	S/M/WBE*	Site Clean-up, Post-Construction
d/b/a NTC Services	Black	Carpet Cleaning Services
Naysimone Crews 347-292-9393		<ul> <li>Flooring Maintenance and Repair, Including Refinishing and Sealing Services</li> </ul>
ntcsuperbservices@gmail.com		Janitorial/Custodial Services
		Window Washing Services
		Cleaning, Interior/Exterior, New Construction
Ocean (Caribbean) Distributors, Inc. Cynthia Jerry 855-813-1146	S/M/WBE* Black	<ul> <li>Cosmetics and Skin Care: Colognes, Creams, Lipsticks, Lotion</li> <li>Manufacturing Services (Not Otherwise Classified)</li> </ul>
cynthiajerry@gmail.com Odums Sod, Inc.	SBE*	Sod, Grass
Chase Kolshak	JDL	Grass, Sod and Topsoil In Place  Grass, Sod and Topsoil In Place
561-333-7416		2.25, 2.2 2.2 2.2 2.2 2.2 2.2 2.2 2.2 2.2 2.
odumssod@yahoo.com		
OL'MAN & SONS INC Shyrl Hefner	SBE	Grounds Maintenance: Mowing, Edging, Plant, Not Tree Trimming
561-967-5507 sslhe@aol.com		
Overland Construction Company, Inc.	SBE*	Building Construction, Residential (Apartments, etc.)
James David Giles		Construction, Sidewalk and Driveway
561-683-3210		Construction, Vertical, Concrete, Pour-In-Place, Form/Place
overlandconst@aol.com		Construction, Concrete, Pour-In-Place, Form, Place, Finish
		Concrete
		Construction Management Services

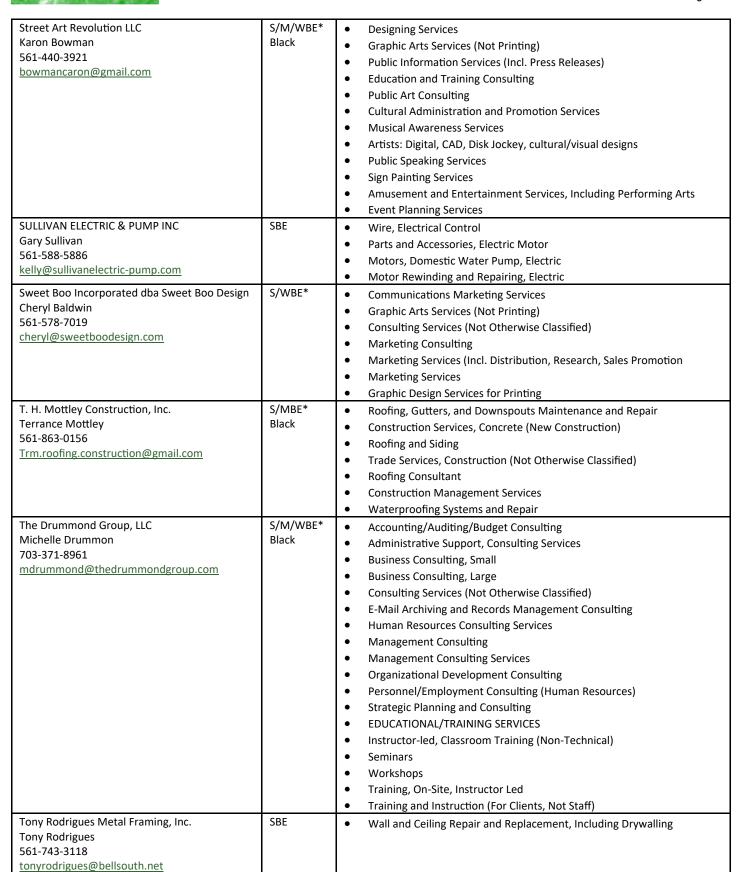
Paintex Inc. Felix Sanchez 561-601-8013 Felix6743@yahoo.com  Palm Beach Embroidery USA, Inc. Rose Marzullo 561-360-2908 palmbeachembroidery@comcast.net	S/MBE Hispanic SBE	<ul> <li>Painting, Maintenance and Repair Services, Including Caulking</li> <li>Wall and Ceiling Repair and Replacement, Including Drywalling</li> <li>Painting and Wallpapering</li> <li>Cleaning Services, Steam and Pressure</li> <li>Novelties and Advertising Specialty Products, Including Biodegradable</li> <li>Souvenirs: Promotional, Advertising, etc.</li> <li>CLOTHING: ATHLETIC, CASUAL, DRESS, UNIFORM, WEATHER AND WORK</li> <li>Athletic Clothing</li> <li>Coats, Jackets, Parkas, Vests (Cold Weather)</li> <li>Shirts, Dress and Casual</li> <li>Silk Screened Shirts, Jackets, Hats, etc.</li> <li>Sweaters</li> <li>Uniforms, Blended Fabric</li> <li>Uniforms, Cotton</li> <li>Work Clothes</li> <li>Sewing, Embroidery, Embossing, and Alteration Services</li> </ul>
Parrish & Edwards, Inc. J. Parrish 561-622-9992 brigedwards@bellsouth.net	SBE	Appraisal Services, Real Estate
Pinnacle Ecological, Inc. Paul Fitzgerald 561-699-2609 pfitzgerald@pinnacleecological.com	SBE*	<ul> <li>Environmental Consulting</li> <li>Scientific/Technical Consulting</li> <li>Quality Assurance/Control Consulting</li> <li>Ecological Services</li> </ul>
Powerlaz Electric Services, Inc. Lazaro Zuniga 561-719-6590 powerlaz@gmail.com	S/MBE* Hispanic	<ul> <li>Wire, Electrical Control</li> <li>Lighting, Solar Powered</li> <li>Solar Panels</li> <li>Energy Systems, Solar, Installation Services</li> <li>Wiring and Other Electrical Maintenance and Repair Services</li> <li>Electrical Maintenance and Repair Services</li> <li>Electricity Contracts</li> <li>Electrical</li> <li>Lighting Fixtures Maintenance and Repair</li> <li>Energy Systems, Solar, Installation Services</li> <li>Power Supply Installation, Electric</li> </ul>
Preemptive Strike Environmental Inspections LLC Toi Akien 561-515-0091 inspector@prestrikenow.com	S/MBE* Black	<ul> <li>Inspection, Monitoring of Insulation and Asbestos Installation</li> <li>Asbestos Consulting</li> <li>Instructor-led, Classroom Training (Technical)</li> <li>Lead and Asbestos Inspection Services</li> <li>Remediation Services, Environmental, Including Rehabilitation</li> <li>Mold Assessment Services (Not Consulting)</li> </ul>
Prism Surveying, Inc. Richard Pedraza 561-204-1035 rick@prismsurveying.com	S/MBE Hispanic	<ul> <li>Surveyor Services, Land</li> <li>Mapping &amp; Geographical Information Systems (GIS) Services</li> </ul>
Pritchard Environmental, LLC Christine Pritchard 561-748-7508 cfprun@aol.com	S/M/WBE Asian	Environmental Consulting
Professional Risk Control Consulting Services, LLC David Daley 954-410-7108 ddaley@prccsllc.com	S/MBE* Black	<ul> <li>Safety Engineering and Accident Studies; OSHA Studies</li> <li>Site Assessment and Site Field Observation</li> <li>Contractor Compliance Monitoring Services</li> <li>Compliance Consulting, American Disabilities Act (ADA)</li> <li>Consulting Services (Not Otherwise Classified)</li> <li>Education and Training Consulting</li> <li>Insurance Consulting</li> <li>Management Consulting</li> <li>Security/Safety Consulting</li> <li>Insurance and Insurance Services (Not Otherwise Classified)</li> <li>Business Management Services</li> <li>Incentive Management Program Services, Safety, etc.</li> <li>Insurance and Risk Management Services</li> <li>Professional Services (Not Otherwise Classified)</li> <li>Safety Training and Awareness Services, Including Highway Safety</li> </ul>



Duchock Video Inc.	C/NADE	
Protect Video, Inc.	S/MBE	Access Control Systems and Security Systems
Monica Albelo 561-622-5880	Hispanic	Communication Security Systems
shad@protectvideo.com		Electrical
Quantum Electrical Engineering, Inc.	S/WBE*	Engineering Consulting
Amy Champagne-Baker	'	Airports (Lighting, Fueling, Navaids) - Engineering
561-308-3526		Control Systems Engineering
achampagne@q-e-e.com		Electrical Engineering
		Engineering Services, Inspection
		Instrumentation/Engineering
		Security Systems; Intruder and Smoke Detection/Engineering
		Security and Access Systems (Airport, Library, Hospitals, etc.)
R2T, Inc.	SBE	Public Utilities: Water, Sewer and Gas Maintenance and Repair Services
Kimberly Ajy		Construction, Sewer and Storm Drain
561-775-0009		Construction, Utility/Underground Projects
Kim.Ajy@r2tinc.com		Construction, Water System/Plants, Main and Service Line
		Maintenance and Repair, Sewer and Storm Drain, Including Removal
		Maintenance and Repair, Utility/Underground Projects
		Maintenance and Repair, Water System, Main and Service Line
		Construction Consulting
		Environmental Consulting
		Feasibility Studies (Consulting)
		Utilities: Gas, Water, Electric Consulting
		Construction Management Services
		Environmental Impact Studies
		Inspection Services, Construction Type
		Wastewater Treatment Plant, Operations, and Testing
		Erosion Control Services
Randolph Construction Group, Inc.	S/MBE	Doors and Windows
Dwayne Randolph	Black	Carpentry Maintenance and Repair Services
561-441-1186		Painting, Maintenance and Repair Services, Including Caulking
dwayne@randolph-cg.com		Painting Services
		Overhead Door Installation, Maintenance, and Repair
		Tile and Stone, Includes Granite, Marble, and Terrazzo, Restoration
		Wall and Ceiling Repair and Replacement Services, Including Drywalling
		Window Installation, Maintenance and Repair (Metal)
		Window Installation, Maintenance, and Repair (Wood)
		Carpentry
		Concrete
		Flooring
		Painting and Wallpapering
		<ul><li>Painting and Wallpapering</li><li>Roofing and Siding</li></ul>
		<ul> <li>Painting and Wallpapering</li> <li>Roofing and Siding</li> <li>Trade Services, Construction (Not Otherwise Classified)</li> </ul>
		<ul> <li>Painting and Wallpapering</li> <li>Roofing and Siding</li> <li>Trade Services, Construction (Not Otherwise Classified)</li> <li>Construction Consulting</li> </ul>
		<ul> <li>Painting and Wallpapering</li> <li>Roofing and Siding</li> <li>Trade Services, Construction (Not Otherwise Classified)</li> <li>Construction Consulting</li> <li>Irrigation Systems Maintenance and Repair</li> </ul>
		<ul> <li>Painting and Wallpapering</li> <li>Roofing and Siding</li> <li>Trade Services, Construction (Not Otherwise Classified)</li> <li>Construction Consulting</li> <li>Irrigation Systems Maintenance and Repair</li> <li>Construction Management Services</li> </ul>
Republic Construction Corp	SBE	<ul> <li>Painting and Wallpapering</li> <li>Roofing and Siding</li> <li>Trade Services, Construction (Not Otherwise Classified)</li> <li>Construction Consulting</li> <li>Irrigation Systems Maintenance and Repair</li> <li>Construction Management Services</li> <li>Carpentry Maintenance and Repair Services</li> </ul>
Steven Neubarth	SBE	<ul> <li>Painting and Wallpapering</li> <li>Roofing and Siding</li> <li>Trade Services, Construction (Not Otherwise Classified)</li> <li>Construction Consulting</li> <li>Irrigation Systems Maintenance and Repair</li> <li>Construction Management Services</li> <li>Carpentry Maintenance and Repair Services</li> <li>Wall and Ceiling Repair and Replacement, Including Drywalling</li> </ul>
Steven Neubarth 561-900-2487	SBE	<ul> <li>Painting and Wallpapering</li> <li>Roofing and Siding</li> <li>Trade Services, Construction (Not Otherwise Classified)</li> <li>Construction Consulting</li> <li>Irrigation Systems Maintenance and Repair</li> <li>Construction Management Services</li> <li>Carpentry Maintenance and Repair Services</li> <li>Wall and Ceiling Repair and Replacement, Including Drywalling</li> <li>Construction, Vertical, Concrete, Pour-In-Place, Form/Place</li> </ul>
Steven Neubarth	SBE	<ul> <li>Painting and Wallpapering</li> <li>Roofing and Siding</li> <li>Trade Services, Construction (Not Otherwise Classified)</li> <li>Construction Consulting</li> <li>Irrigation Systems Maintenance and Repair</li> <li>Construction Management Services</li> <li>Carpentry Maintenance and Repair Services</li> <li>Wall and Ceiling Repair and Replacement, Including Drywalling</li> <li>Construction, Vertical, Concrete, Pour-In-Place, Form/Place</li> <li>Construction, Concrete, Pour-In-Place, Form, Place, Finish</li> </ul>
Steven Neubarth 561-900-2487	SBE	<ul> <li>Painting and Wallpapering</li> <li>Roofing and Siding</li> <li>Trade Services, Construction (Not Otherwise Classified)</li> <li>Construction Consulting</li> <li>Irrigation Systems Maintenance and Repair</li> <li>Construction Management Services</li> <li>Carpentry Maintenance and Repair Services</li> <li>Wall and Ceiling Repair and Replacement, Including Drywalling</li> <li>Construction, Vertical, Concrete, Pour-In-Place, Form/Place</li> <li>Construction, Concrete, Pour-In-Place, Form, Place, Finish</li> <li>Maintenance and Repair, Sidewalk and Driveway, Including Removal</li> </ul>
Steven Neubarth 561-900-2487	SBE	<ul> <li>Painting and Wallpapering</li> <li>Roofing and Siding</li> <li>Trade Services, Construction (Not Otherwise Classified)</li> <li>Construction Consulting</li> <li>Irrigation Systems Maintenance and Repair</li> <li>Construction Management Services</li> <li>Carpentry Maintenance and Repair Services</li> <li>Wall and Ceiling Repair and Replacement, Including Drywalling</li> <li>Construction, Vertical, Concrete, Pour-In-Place, Form/Place</li> <li>Construction, Concrete, Pour-In-Place, Form, Place, Finish</li> </ul>

Page 28

Restoration Lawn Care & Pressure Cleaning Services, LLC Steven Duval 561-837-1336	S/MBE* Black	<ul> <li>Edging, Lawn</li> <li>Cleaning Services, Steam and Pressure</li> <li>Grounds Maintenance: Mowing, Edging, Plant (Not Tree) Trimming</li> <li>Landscape Maintenance Services</li> </ul>
info@restorationlawncare.net Saffold Paving, Inc. Ezra Saffold 561-469-6513 ezra@saffoldpaving.com	S/MBE Black	<ul> <li>Repair Services, Concrete, Including Removal and Replace</li> <li>Striping: Streets, Parking Facilities, Lane Divisions, etc.</li> <li>Maintenance and Repair, Sidewalk and Driveway, Including Removal</li> <li>Paving/Resurfacing, Alley and Parking Lot</li> <li>Grading (Of Parking Lots, etc Not Road Building)</li> </ul>
SANelson & Associates GPS Community Relations d/b/a SANelson & Associates Sophia A. Nelson 561-531-1876 Sophia@sanelson.com	S/M/WBE* Black	<ul> <li>Advertising (Including Notice of Bid Solicitation, Statutory</li> <li>Advertising/Public Relations (Incl. Skywriting)</li> <li>Communications Marketing Services</li> <li>Public Information Services (Incl. Press Releases)</li> <li>Web Page Design, Management and Maintenance Services</li> <li>CONSULTING SERVICES</li> <li>Advertising Consulting</li> <li>Communications: Public Relations Consulting</li> <li>Consulting, Communications, Public Relations</li> <li>Marketing Consulting</li> <li>Writing Services, All Kinds (Including Resumes, Calligrapher)</li> <li>Event Planning Services</li> </ul>
Sean Brown Air Conditioning, Inc. Sean Brown 561-313-1907 brownseanaircond@bellsouth.net	S/MBE Black	<ul> <li>Heating, Air Conditioning, and Ventilation Maintenance and Repair</li> <li>Heating, Ventilating and Air Conditioning (HVAC)</li> </ul>
SIGN PARTNERS INC dba Sign Partners Marcus V. DeMatos 954-860-9111 marcus@sign-partners.com	SBE*	<ul> <li>Cards, Greeting and Gift (Including Recycled Types)</li> <li>Signage, Advertising Type (Interior and Exterior)</li> <li>Braille Labeling Material: Plastic Sheets, etc., Environmentally Certified Products</li> <li>Wallpaper, Paste, and Canvas (Including Paper Hanger Tools a Signs: Billboard, Advertising, etc.</li> <li>Signs, Electronic Display (Marquee, etc.)</li> <li>Signs, Metal (Not Blanks)</li> <li>Sign Painting Services</li> <li>Construction Services, Interpretive Signs</li> </ul>
Sister's Towing & Transportation dba Sister's Towing Maureen Day 561-687-0820 Timothy day@bellsouth.net	S/WBE*	Vehicle Towing and Storage
Southern Soul Logistics LLC Alexandria Michalak 863-623-2660 southernsouldlogistics@gmail.com	S/WBE*	Transportation Consulting
Street Art Revolution LLC Karon Bowman 561-440-3921 bowmancaron@gmail.com	S/M/WBE* Black	<ul> <li>Drawings (Originals) (Charcoal Prints, etc.)</li> <li>Mixed Media</li> <li>Murals, Canvas</li> <li>Murals, Glass</li> <li>Murals, Photographic: Kiln Fired, Image Sublimation</li> <li>Murals: Stone, Tile</li> <li>Murals, Wall</li> <li>Paintings (Originals): Oil, Acrylic, Water Color, etc.</li> <li>Sculptures: Marble, Metal, Plastic, etc.</li> <li>Signage, Advertising Type (Interior and Exterior)</li> <li>Space Planning, Interior Design</li> </ul>



The Enterprise

TRU TRUCKING INC.	S/MBE	Hauling Services
Francisco Trujillo	Hispanic	- Having Services
561-753-6417		
trutrucking@bellsouth.net		
Trusted Construction, Inc. dba	SBE*	Tile Sealant
Trusted Construction Inc.		Roofing
Piotr Zawadzki		Underlayment
561-582-5758		Coatings, Roof, All Kinds
trustedconstruction@gmail.com		
		Trace process and sale sheet
		Recycled Roofing Material and Supplies Including Insulation
		Thermal and Moisture Protection Services
		Roofing, Gutters, and Downspouts Maintenance and Repair
		Weatherization, Weather and Waterproofing Maintenance and Re
		CONSTRUCTION SERVICES, GENERAL (INCL. MAINTENANCE AND RE- PAIR
		CONSTRUCTION SERVICES, HEAVY (INCL. MAINTENANCE AND REPAIR
		Roofing and Siding
		• Stucco
		Roofing Consultant
		Waterproofing Systems and Repair
Ultimate Bakery and Pastry, Inc.	SBE*	FOODS: BAKERY PRODUCTS (FRESH)
Peter Torocsik		Catering Services, Banquet, On-Site
561-305-8646		Catering Services, Banquet, Off-Site
4petertotocsik@gmail.com		Catering Services
UNIVERSAL CABLING SYSTEMS INC	SBE	Public Address Systems, Stationary
Mark Vanson		Telephone Services Includes Installation, Moves, Changes, Ad
561-659-6224		Telecommunication Services (Not Otherwise Classified)
info@ucscable.com		Cable Construction, Installation and Maintenance, Fiber Optic
Urban Design Studio, LLC d/b/a	SBE	Graphic Design - Architectural
Urban Design Kilday Studios	352	Landscape Architecture
Kathleen Simpson		· ·
561-366-1100		Land Development and Planning - Architectural
ktuma@udkstudios.com		
WESECONDCHANCE LLC	S/M/WBE*	Personnel/Employment Consulting (Human Resources)
Nyasha Chimbandi	Black	Personnel Management Services
561-373-5112		
nayashtee@yahoo.com		
Wilson Accounting and Tax Services, LLC	S/M/WBE	Accounting/Auditing/Budget Consulting
Audra Wilson	Black	Certified Public Accountant (CPA) Services
561-450-9287		Tax Services (Including Tax Preparation, Advisory Services,
AudraWilsonCPA@wats.biz		•
WM.D. Adeimy Jr., Inc.	SBE	Construction, Curb and Gutter, Including Maintenance, Repair, and
Bill Adeimy, Jr.	1	Removal Services
561-832-6305		Construction, Sidewalk and Driveway, Includes Pedestrian and Handi-
wmadeimy@bellsouth.net		cap Ramps
		Maintenance and Repair, Sidewalk and Driveway, Including Removal
Wynn & Sons Environmental Construction Co Inc	SBE	Construction, Curb and Gutter, Including Maintenance, Repair, and
Daniel Wynn		Removal Services
561-686-6077	1	Construction, Sidewalk and Driveway, Including Pedestrian and Handi-
rickatwynnandsons@comcast.net		cap Ramps
		Paving/Resurfacing, Highway and Road

## Index

- SBE = Small Business Enterprise
- WBE = Woman Business Enterprise
- MBE = Minority Business Enterprise
- \* Newly Certified

## **Emerging Small/Minority/Women Business Enterprise**



This past year was busy for new entrepreneur, Brittani Millington. Her newly formed company, Brittani M Design, had the opportunity to be a part of the creative team for the 2020 year of the Food Network & Cooking Channel South Beach Wine & Food Festival (SOBEWFF®) presented by Capital One.



Millington managed all-digital, web-based communications for SOBEWFF® 2020. This included creating graphics for general and event-specific social media packages/promotion materials, web banners and graphics, billboards, and any other promotional graphics that can be seen on any given screen. "Having SOBEWFF® as a client was an awesome working collaborative experience. Being able to work with the team behind the scenes and seeing my work all over Florida promoting the event, during the event, and post was something special to see on a grand scale," said Millington.

The Office of Equal Business Opportunity participated in the Feed Your Mind series for Palm Beach County's staff. OEBO discussed the purpose, processes and strategic plans of the Office. Feed Your Mind Series is presented by the new Strategic **Planning** and Performance Division of Management Financial Management and Budget and headed by Keith Clinkscale, Ph.D., director. These free programs provide training in areas such as personal and organizational strategic planning, measuring performance, setting goals and habits, unlocking the best version of you, engaging employees, and creating a leadership environment that encourages high performance.

## **Feed Your Mind Series**





Office of Equal Business Opportunity 50 S. Military Trail, Suite 202 West Palm Beach, FL 33415

Phone: 561-616-6840



## www.pbcgov.com/oebo



# Palm Beach County Board of County Commissioners

Dave Kerner, Mayor Robert S. Weinroth, Vice Mayor Hal R. Valeche Gregg K. Weiss Mary Lou Berger Melissa McKinlay Mack Bernard

## **County Administrator**

Verdenia C. Baker



www.linkedin.com/in/PBCEqualBusiness

Tonya Davis Johnson, Director

Voice: 561-616-6840; tjohnson@pbcgov.org

Allen Gray, Manager

Voice: 561-616-6842; agray@pbcgov.org

Michelle Han, Administrative Secretary Voice: 561-616-6841; mhan@pbcgov.org

Vicky Cronell, Small Business Development Specialist I

Voice: 561-616-6843; vcronell@pbcgov.org

Kenisha James, Financial Analyst II Voice: 561-616-7095; kjames@pbcgov.org

Dorianna Kristensen, Contract Analyst Voice: 561-712-6641; dkristen@pbcgov.org

Deirdre Kyle, Small Business Development Specialist III

Voice: 561-616-6854; dkyle@pbcgov.org

Jaison Raju, Small Business Development Specialist II

Voice: 561-616-7094; jraju@pbcgov.org

Angela D. Smith, Small Business Development Specialist III

Voice: 561-616-6852; asmith1@pbcgov.org

Antonia Smith, Outreach & Public Information Coordinator

Voice: 561-712-6671

Angie Whitaker, Small Business Development Specialist II

Voice: 561-616-6849; awhitake@pbcgov.org



http://facebook.com/pbcebo

# ANTONIA "TONI" SMITH OUTREACH & PUBLIC INFORMATION COORDINATOR

Antonia "Toni" Smith joined the Office of Equal Business Opportunity team in March. She recently relocated to Palm Beach County from Tallahassee where she served as Executive Director of The Big Bend Minority Chamber of Commerce. Antonia is a graduate of Florida A&M University and is in the process of completing a Master's Degree in Sports Management and Athletic Administration. As the OEBO's Outreach and Public Information Coordinator, she is excited to provide networking opportunities, information about resources and assistance to the small, minority and women enterprises in the county.

